### Featuring on our cover: **Gorbals Recycles**

Gorbals Recycles divert domestic waste from landfill by recycling and selling to the public through charity shop outlets. Working with various partners, they create training opportunities through vocational volunteering. Gorbals Recycles credit Jobs & Business Glasgow with being instrumental in supporting the long term sustainability of their organisation.



Leading an organisation is challenging and can sometimes feel overwhelming. That's why we provide one-to-one support with a qualified and experienced adviser who can look objectively at your organisations needs and assist you to achieve your goals and aims.

### **Board Recruitment and Mentoring Programme**

To create a competent and effective board you need the right people. Our Social Enterprise Board Recruitment and Mentoring Programme provides a platform from which to attract and recruit new Board members who could bring additional skills and experiences to strengthen your organisation. By enhancing the capacity of your Board you will create a stronger governance structure.





## Find out more...

Jobs & Business Glasgow aim to improve the Glasgow economy by supporting the city's businesses and social enterprises to build a resilient business base and to improve their sustainability.

We assist residents to set up in business by helping them to create and implement business plans and encourage community and voluntary organisations to achieve their goals. We own a substantial portfolio of commercial properties and can provide accessible business accommodation for a wide range of businesses.

In addition, we support eligible Glasgow residents, of all ages, to create CVs, prepare for interviews, complete job applications and to improve their chances of getting a job. Our range of training courses and workshops provide the opportunity to gain new skills and gualifications, meet new people and improve confidence and self-esteem. With over twenty years' experience delivering childcare services, we can also assist your return to work and training with nursery and after school care provision. Contact us today:

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Improving Skills, Promoting Enterprise

We are enterprising people

# Support for social enterprises

Assisting your organisation to achieve its economic, social and environmental goals



## How can we help your social enterprise?

Jobs & Business Glasgow provide social enterprises across the city with free access to a wide range of specialised support in the areas of governance, business planning, funding, procurement, human resources, marketing, social media and intellectual property.

Our aim is to assist your social enterprise to be more sustainable and to achieve its economic, social and environmental goals. With support delivered on a one-to-one basis and individually tailored to the needs of your enterprise, we want to ensure the continued growth and sustainability of your organisation. Our experienced advisers will support organisations to become more enterprising, tender ready and to generate more income while staying true to their core values.

> Reuben says: "Jobs & Business Glasgow really helped! It's been great to have someone to discuss business ideas with. I would absolutely recommend them."

Terry McLernon MBE, Chairperson and Head Coach says: "Jobs & Business Glasgow's support has allowed the club to grow and develop at a much faster rate than we ever thought possible."

## **Drumchapel Table Tennis**

'Providing opportunities for all through table tennis' is the core aim of Drumchapel Table Tennis, a social enterprise that has strong emphasis on fun, participation and community spirit.

The club came to Jobs & Business Glasgow keen to expand their services. With the support of a professional adviser a robust business plan was created, providing direction and formal structure, enhancing the strength of their management team.

Drumchapel Table Tennis received support from other Jobs & Business Glasgow services, including free recruitment to secure staff and volunteers and guidance on employer incentives. As a result, their delivery capacity has been enhanced, expanding their work in schools and increasing the number of staff and participants.

## Locavore

Reuben Chesters had a fresh idea. He wanted to promote the benefits of sustainable food, encouraging others to eat locally sourced organic products.

In 2012, he established Locavore and opened his first retail store selling a wide range of quality local food. Keen to develop his social enterprise further, Reuben approached Jobs & Business Glasgow and was introduced to a dedicated adviser who provided on-going support with business planning, funding strategies and website development.

Reuben also attended Jobs & Business Glasgow Marketplace events, meeting with other influential social enterprise organisations to network and share experiences. Locavore's success continues with the opening of a second store.

## **Business planning**

A good business plan enhances your organisation's growth potential, ensuring you meet your aims and achieve your objectives. We offer one-to-one support and development workshops to assist you with the business planning process.



### **Networking events**

Our regular Marketplace Networking Events take place across the city and provide a forum for social enterprise organisations to meet, contribute ideas and share best practice.

### **Procurement**

Our experienced advisers can assist you with tenders that will increase your organisation's chance of success with the procurement process for public sector and other contracts.

## Future funding

We work closely with funders and can help you to identify and complete successful applications. As a client of Jobs & Business Glasgow we will keep vou informed and provide regular funding updates.